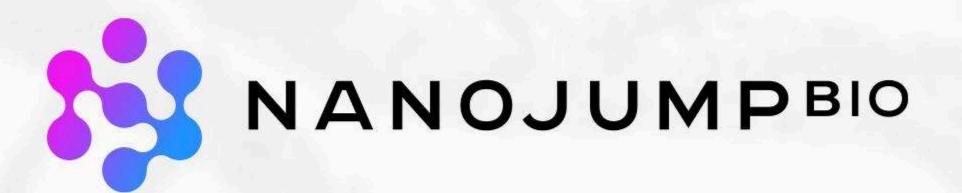


Promoting the Seed Business in the Americas





Enabling genetic extraction of anything, by anyone, anywhere.







#### The power of a lab, now in your hands.











## From Field to Lab: The Hidden Logistics Challenge



Regulatory barriers

Microbial changes

\*\* Requires refrigeration



**Regulatory** barriers

**&** Requires drying



Regulatory barriers





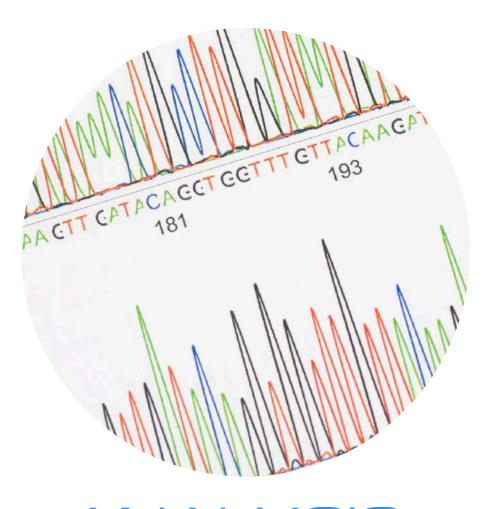




### Using genetic material







ANALYSIS:
PCR
SEQUENCING



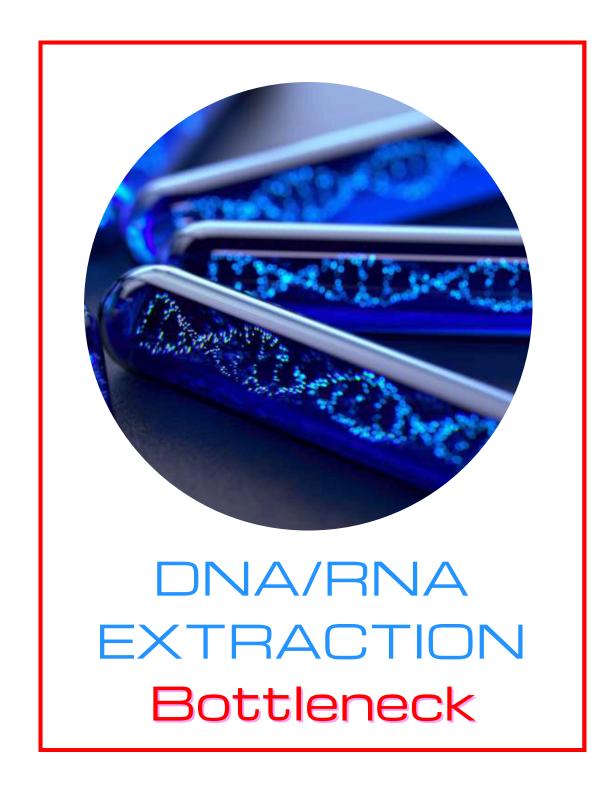




## Using genetic material



SAMPLING







Meet the BioGo Pro:

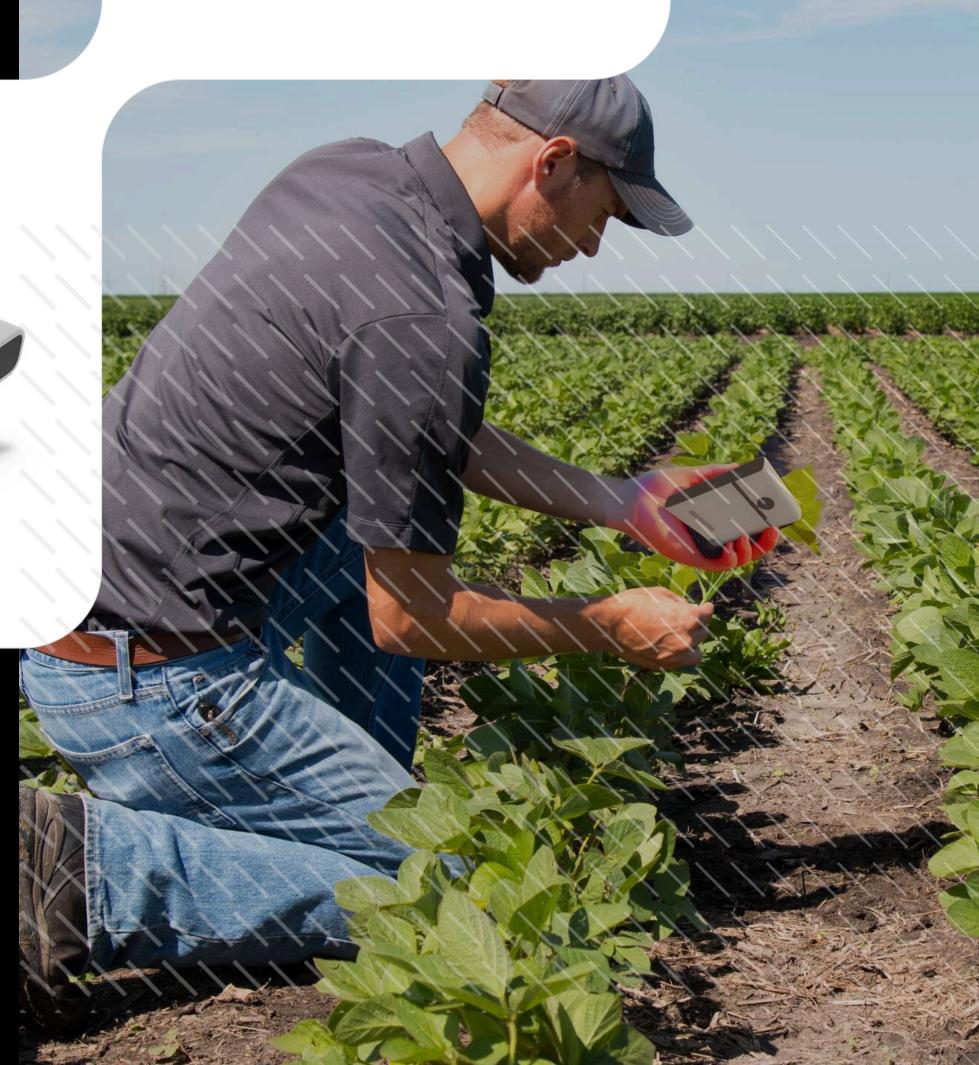
















## GET PURE DNA/RNA IN 3 SIMPLE STEPS





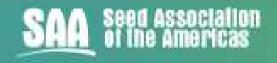




#### Leaves

- Prevents sample deterioration
- Reduced logistical costs
- Time savings
- Simplified regulatory requirements







#### Seeds

- Reduced sample volume and weight
- Lower labor demand
- Reduced operational costs

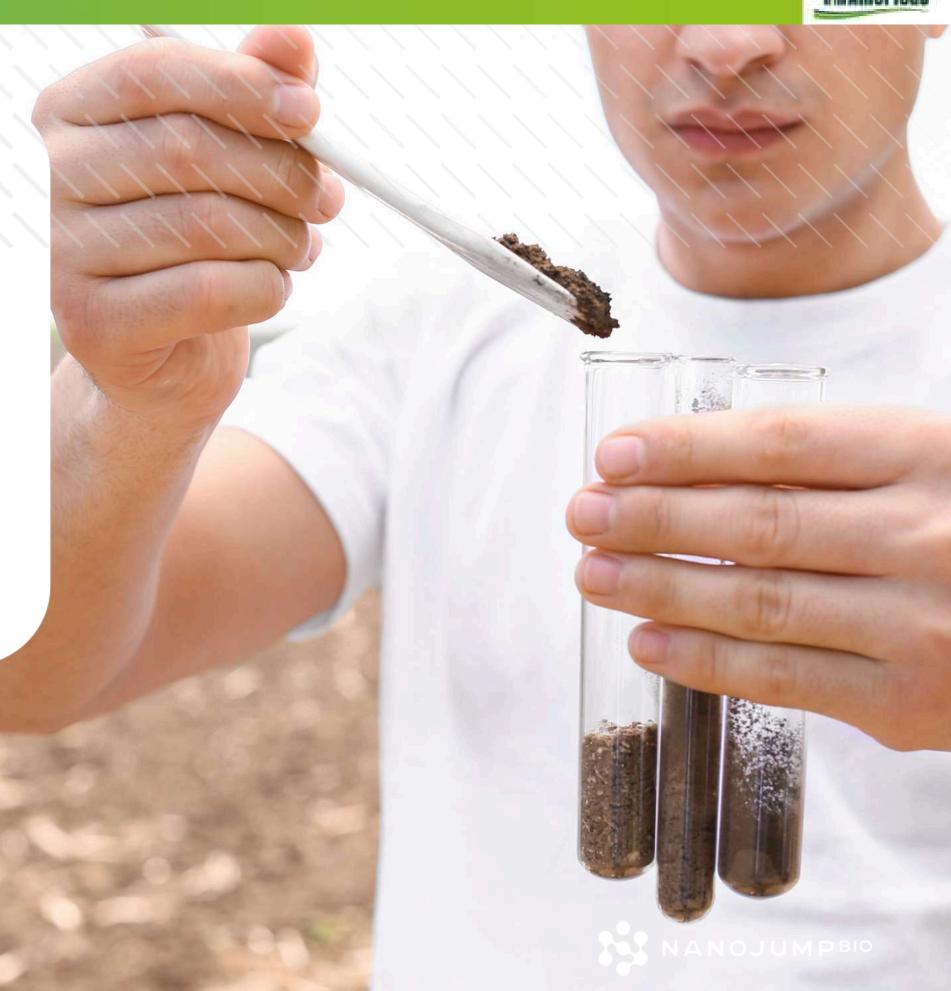






#### Soil

- Accurate representation of the microbiome
- Lower costs through simplified logistics and optimized decisions
- Simplified regulatory requirements











#### Competitors



Unconventional solutions (On-site extraction)

**Conventional solutions (Lab-based extraction)** 







#### NanoJump vs Unconventional Competitors

	NANOJUMPBIO	Biomeme	<b>♦ INSO</b> BIO	GENOROBOTICS
Automatic		X		
Cable-free			X	X
>>> Non-expert friendly		X		
All sample types			X	X
All downstream uses			X	
Cheap		X	?	







#### Business Model



#### **Razor & Blade model**

B2B sales of portable devices and consumables (disposable cartridges).





#### **Recurring Revenue**

Subscription-based cartridge supply service.





#### **Target Clients**

1st stage: Agricultural companies specializing in crop breeding, agrochemicals, and biotechnology, as well as advisors and precision agriculture firms.

#### **Additional Services**

Data analysis, training, technical and scientific support, customization services.







# PHASES TOWARD VALIDATION AND SCALE-UP



**2025: MVP Finalization** 

We've developed and tested multiple prototypes and are now iterating to finalize a functional MVP for field use. A patent application has already been filed to protect our technology.

2026: MVP Launch & Early Validation

Deploying the first integrated version for real-world testing with early adopters 2027: Go-to-Market & Manufacturing Readiness

Securing regulatory steps, closing early sales, and preparing for small-scale manufacturing.





## LET'S STAY CONNECTED

- Schedule a 1:1 conversation to explore fit
- Join as an early validation partner
- Explore co-development opportunities
- Let's design collaboration that works for you













Julieta Imperiale FOUNDER & CEO

Pharmacist - PhD Industrial Property Agent





Darío Iglesias **CSO** 

Pharmacist - PhD Biochemist











Leonardo Zanazzi **CFO** 

Economist













Carlos Becco **ADVISOR** 















# Thank you

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