



Cotton Value Sharing System in Argentina

Pablo Vaquero
CEO
Gensus SA

Market Overview

3000 farmers

- 2000 small and 200 medium and large
- 50 growers make up 65% of the cotton production

Planted area (hectares)

- CY 16/17 – 271,000
- CY 17/18 – 360,000
- CY 18/19 – 400,000
- CY 19/20 – 440,000
- CY 20/21 – 410,000
- CY 21/22 – 450,000
- CY 22/23 – 480,000 (est.)

One Cotton Seed Co (Gensus SA)



System Bases

- Farmers commitment
- Public-private interaction
- INTA – GENSUS Agreement
- Seed Multiplication Agreement with the Chaco Ministry of Production
- New Public Offer
- Framework Agreement for new INTA varieties
- INASE's SEMILLA SEGURA System
- ARPOV follow up for royalty collections

FARMERS

1. Sign Framework agreement

2. Harvest



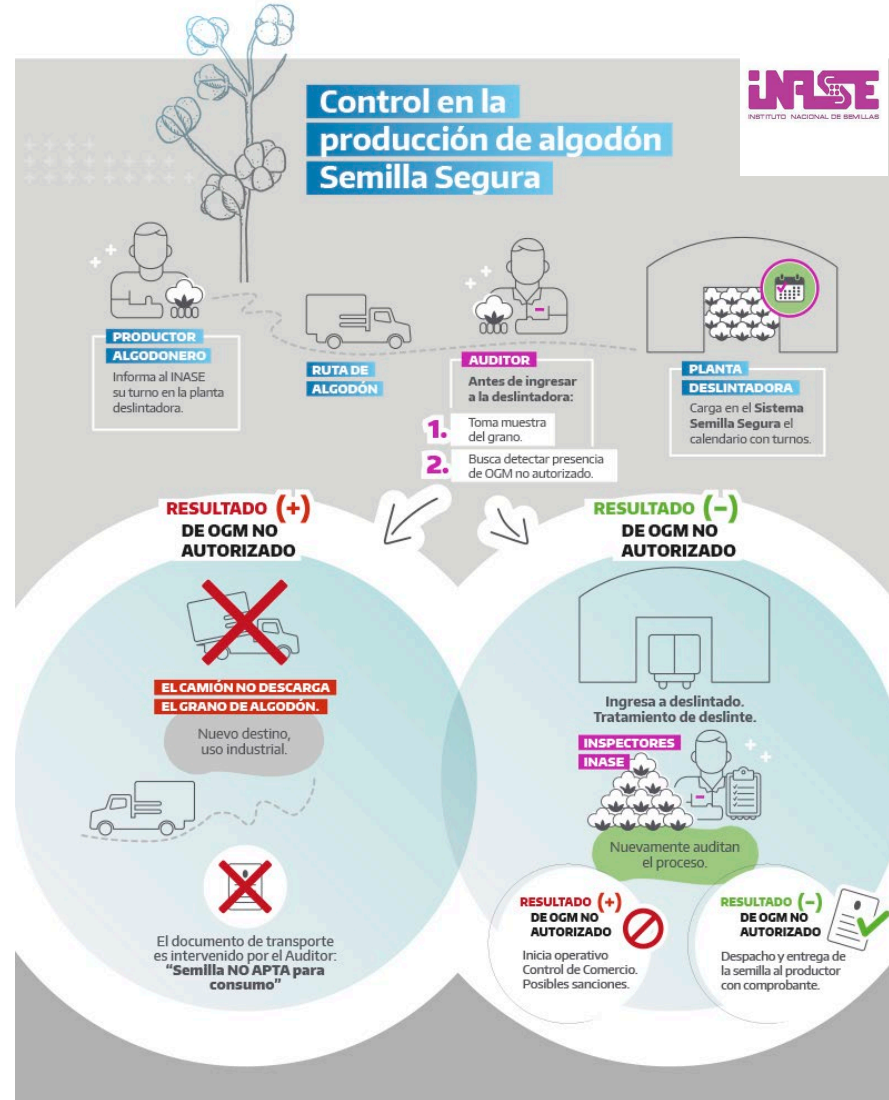
3. Ginning Cos



4. Delinting Cos (5) for Saved Seed



5. INASE Control System



SEED Co (Gensus)

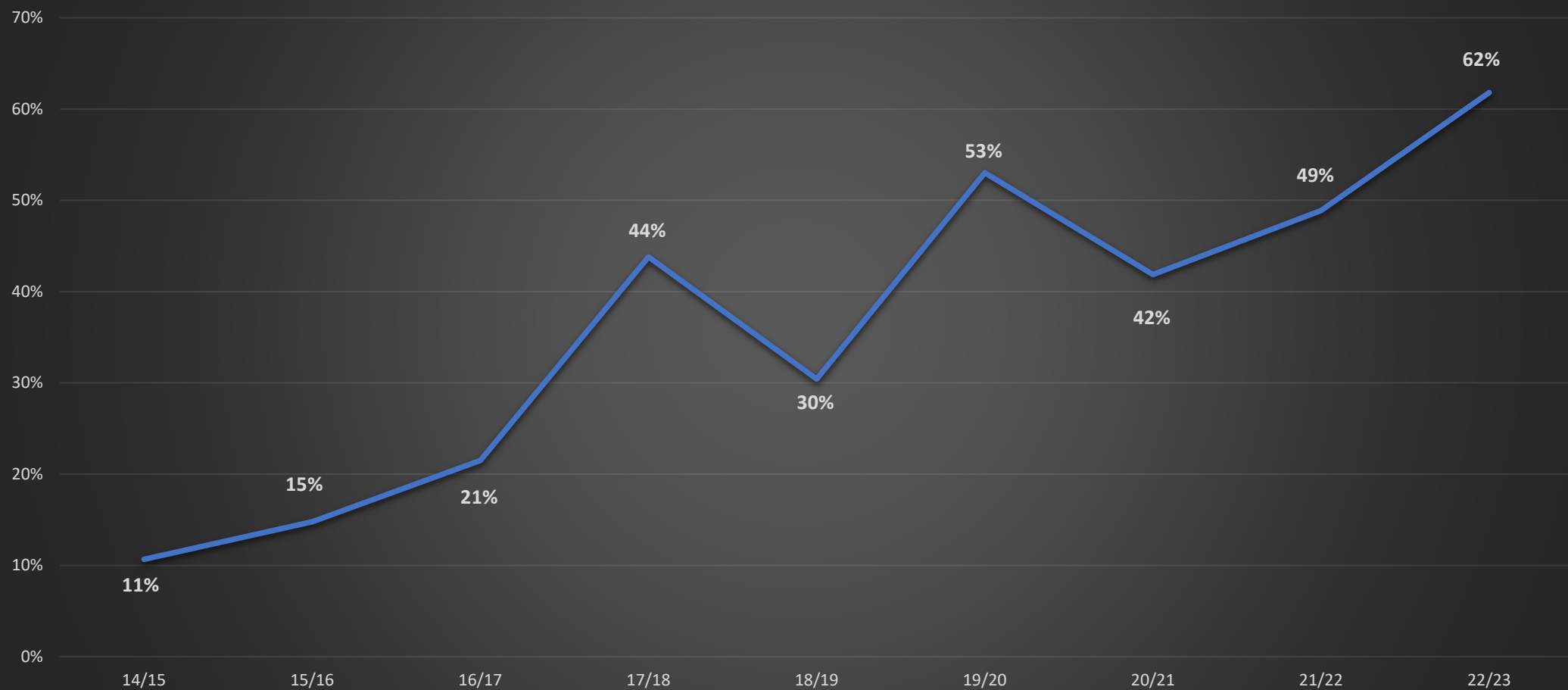
6. Gensus receives information from Semilla Segura System

7. Farmers declare use of Saved Seed

8. Arpov follows up on royalties collection

9. INASE – Tax Authority cross information for consistency (infractions are fined)

Certified Seed + Paid Saved Seed/Total Planted Seed





Thank you!



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@GensusArg

Pablo Vaquero

Gensus SA

pvaquero@gensus.com.ar



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